



REVENUE

	FY 21	9.30.20	
	Budget	Actual	Remaining
<u>Program Revenue</u>			
Agricultural Ombudsman	\$ 40,866	13,161.99	27,704.01
Climate Mitigation and Adaptation	\$ 196,482	32,783.91	163,697.69
Conservation Technical Assistance	\$ 25,667	8,383.93	17,283.47
Erosion and Sediment Management	\$ 2,839,941	711,490.48	2,128,450.33
Fire and Forestry	\$ 1,499,881	91,824.07	1,408,056.63
Habitat Enhancement	\$ 1,347,176	225,396.49	1,121,779.28
Santa Cruz Mountains Stewardship Network	\$ 1,228,180	36,478.54	1,191,701.46
Stream Gage		5,000.00	(5,000.00)
Water Resources & Conservation	\$ 1,310,977	134,933.42	1,176,043.58
Water Quality	\$ 291,504	27,030.17	264,473.83
Billing Rate Adjustments			-
Subtotal Program Revenue	\$ 8,780,673	\$ 1,286,483	\$ 7,494,190
<u>Other Revenue</u>			
County Contributions	\$ 200,000	200,000.00	-
Individual Contributions	\$ 10,000	5,790.50	4,209.50
Interest Income		549.11	(549.11)
Misc. Income		7,643.74	(7,643.74)
Property Tax	\$ 65,000	6,773.75	58,226.25
Subtotal Other Revenue	\$ 275,000	\$ 220,757	\$ 54,243
Total Revenue	\$ 9,055,673	1,507,240.10	7,548,433.18
<u>EXPENSES</u>			
<u>Operating Expenses</u>			
Personnel (Salaries & Fringe)	\$ 1,671,414	369,370.03	1,302,044.02
Other	\$ 188,000	36,598.37	151,401.63
Subtotal Operating Expenses	\$ 1,859,414	\$ 405,968	\$ 1,453,446
<u>Program Expenses</u>			
Agricultural Ombudsman	\$ 1,000	22.49	977.51
Climate Mitigation and Adaptation	\$ 52,404	636.76	51,767.24
Conservation Technical Assistance	\$ 925	73.68	851.32
Erosion and Sediment Management	\$ 2,725,595	868,706.64	1,856,888.36
Fire and Forestry	\$ 1,158,550	38,105.59	1,120,444.41
Habitat Enhancement	\$ 903,319	131,781.75	771,537.07
Santa Cruz Mountains Stewardship Network	\$ 1,086,715	64,377.86	1,022,337.14
Stream Gage		3,400.00	(3,400.00)
Water Resources & Conservation	\$ 1,170,786	98,846.97	1,071,939.03
Water Quality	\$ 112,871	59,258.65	53,612.35
Subtotal Program Expenses	\$ 7,212,165	\$ 1,265,210	\$ 5,946,954
Total Expenses	\$ 9,071,579	\$ 1,671,179	\$ 7,400,400
NET	\$ (15,906)	\$ (163,939)	\$ 148,033
Operating Reserve Allocation	\$ 100,000		

San Mateo Resource Conservation District Balance Sheet

As of September 30, 2020

Sep 30, 20

ASSETS

Current Assets

Checking/Savings

1030 · Checking Account (5269) 1,564,934.97

1031 · Restricted State Funds (5012) (Butano Channel) 2,997.08

1032 · Operating Reserve (0202) 350,025.89

Total Checking/Savings 1,917,957.94

Accounts Receivable

1200 · Accounts Receivable 2,524,297.80

Total Accounts Receivable 2,524,297.80

Total Current Assets

4,442,255.74

TOTAL ASSETS

4,442,255.74

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

2000 · Accounts Payable 422,827.57

Total Accounts Payable 422,827.57

Credit Cards

2025 · Visa - Nelson - 1952 62.49

2035 · Visa - Issel - 0129 201.43

Total Credit Cards 263.92

Other Current Liabilities

2045 · Accrued Payroll 110,158.43

2060 · Accrued Time Off 73,473.50

2400 · Deferred Revenue

2401 · NFWF - San Bruno Mtn Butterfly 8,665.00

2405 · NFWF - Bonde Weir 3,263.86

2406 · CARCD - Pesc. Water Monitoring 2,500.00

2409 · SCMSN- Regional Climate Action 39,011.53

2410 · Santa Cruz Mountain Stewardship 139,868.33

2411 · SCMSN - Atlas Project 133,332.24

2412 · SCMSN-Spotlight Stewardship 10,608.88

2413 · SCMSN-Permitting 165.64

2414 · SCMSN - Veg Gen 169,807.52

2415 · SCMSN - DEI 28,364.54

2416 · SCMSN - COVID 2,429.20

2420 · MROSD - Driscoll Ranch 7,386.95

2421 · MROSD - Apple Orchard 13,569.75

2425 · Randtron Antenna 3,184.32

2430 · PG&E - Butano Mitigation Proj. 790,419.16

2431 · PG&E - Project Development 33,668.57

2432 · PG&E Foundation - Hedge Rows 4,227.07

2433 · PG&E - Tree Planting 90,091.00

2434 · PG&E - San Bruno Mountain 161,513.52

San Mateo Resource Conservation District Balance Sheet

As of September 30, 2020

	<u>Sep 30, 20</u>
2435 - Cloverdale Ponds	75,132.38
2451 - SMC - Butano Channel	533,313.52
2470 - SVCF - Carbon Farm Planning	4,229.29
2471 - SVCF - Mobile Laundry Grant	30,000.00
2473 - RLF - TMDL Pescadero Butano	42,982.63
2475 - SAM - First Flush	18,457.79
2476 - SAM - Mitigation	11,228.54
2490 - POST - DR Match Funds	52,717.23
2491 - POST - Rangeland Compost	5,845.65
Total 2400 - Deferred Revenue	<u>2,415,984.11</u>
Total Other Current Liabilities	<u>2,599,616.04</u>
Total Current Liabilities	<u>3,022,707.53</u>
Long Term Liabilities	
2500 - Recoverable Grants	
2520 - Sillicon Valley Foundation	100,000.00
Total 2500 - Recoverable Grants	<u>100,000.00</u>
Total Long Term Liabilities	<u>100,000.00</u>
Total Liabilities	<u>3,122,707.53</u>
Equity	
3500 - Net Assets	1,483,486.90
Net Income	-163,938.69
Total Equity	<u>1,319,548.21</u>
TOTAL LIABILITIES & EQUITY	<u><u>4,442,255.74</u></u>

San Mateo Resource Conservation District

Profit & Loss

July through September 2020

TOTAL

Ordinary Income/Expense		
Income		
4010 · Contracts		1,289,013.75
4020 · Donations		
4030 · General Support Donations	2,590.50	
4035 · Individual Donation	3,200.00	
Total 4020 · Donations	<u>5,790.50</u>	
4040 · Interest	549.11	
4050 · SMC Contributions		
4055 · SMC Property Tax	6,443.75	
4065 · SMC Operating Support	200,000.00	
Total 4050 · SMC Contributions	<u>206,443.75</u>	
4070 · Legal Settlements	5,442.99	
Total Income	<u>1,507,240.10</u>	
Gross Profit		1,507,240.10
Expense		
5100 · Personnel		
5110 · Salary	312,407.84	
5120 · Benefits	56,962.19	
Total 5100 · Personnel	<u>369,370.03</u>	
5200 · Operating Expense		
5205 · Bank Fees	78.67	
5210 · Communications	2,031.52	
5215 · Dues-Membership-Subscriptions	9,375.00	
5220 · Equipment	3,687.53	
5225 · Information Technology	1,886.02	
5235 · Office Supplies	244.89	
5240 · Rent	11,368.80	
5245 · Accounting Services	3,495.00	
5270 · Prof. Development & Meetings	336.89	
Total 5200 · Operating Expense	<u>32,504.32</u>	
5300 · Program Expenses		
5310 · Project Implementation	1,269,304.44	
Total 5300 · Program Expenses	<u>1,269,304.44</u>	
Total Expense	<u>1,671,178.79</u>	
Net Ordinary Income		<u>-163,938.69</u>
Net Income		<u><u>-163,938.69</u></u>

San Mateo Resource Conservation District

Profit & Loss

July through September 2020

	<u>Jul 20</u>	<u>Aug 20</u>	<u>Sep 20</u>
Ordinary Income/Expense			
Income			
4010 - Contracts	9,917.01	702,290.22	576,806.52
4020 - Donations			
4030 - General Support Donations	1,890.50	700.00	0.00
4035 - Individual Donation	2,200.00	0.00	1,000.00
Total 4020 - Donations	<u>4,090.50</u>	<u>700.00</u>	<u>1,000.00</u>
4040 - Interest	119.27	145.52	284.32
4050 - SMC Contributions			
4055 - SMC Property Tax	3,163.84	2,285.59	994.32
4065 - SMC Operating Support	0.00	0.00	200,000.00
Total 4050 - SMC Contributions	<u>3,163.84</u>	<u>2,285.59</u>	<u>200,994.32</u>
4070 - Legal Settlements	0.00	5,442.99	0.00
Total Income	<u>17,290.62</u>	<u>710,864.32</u>	<u>779,085.16</u>
Gross Profit	17,290.62	710,864.32	779,085.16
Expense			
5100 - Personnel			
5110 - Salary	111,254.05	98,477.04	102,676.75
5120 - Benefits	15,860.91	21,604.87	19,496.41
Total 5100 - Personnel	<u>127,114.96</u>	<u>120,081.91</u>	<u>122,173.16</u>
5200 - Operating Expense			
5205 - Bank Fees	0.00	0.00	78.67
5210 - Communications	413.48	450.85	1,167.19
5215 - Dues-Membership-Subscriptions	4,775.00	2,100.00	2,500.00
5220 - Equipment	581.41	1,158.63	1,947.49
5225 - Information Technology	301.88	565.64	1,018.50
5235 - Office Supplies	244.89	0.00	0.00
5240 - Rent	480.00	0.00	10,888.80
5245 - Accounting Services	0.00	1,890.00	1,605.00
5270 - Prof. Development & Meetings	238.89	75.00	23.00
Total 5200 - Operating Expense	<u>7,035.55</u>	<u>6,240.12</u>	<u>19,228.65</u>
5300 - Program Expenses			
5310 - Project Implementation	160,120.04	793,827.78	315,356.62
Total 5300 - Program Expenses	<u>160,120.04</u>	<u>793,827.78</u>	<u>315,356.62</u>
Total Expense	<u>294,270.55</u>	<u>920,149.81</u>	<u>456,758.43</u>
Net Ordinary Income	<u>-276,979.93</u>	<u>-209,285.49</u>	<u>322,326.73</u>
Net Income	<u><u>-276,979.93</u></u>	<u><u>-209,285.49</u></u>	<u><u>322,326.73</u></u>

San Mateo Resource Conservation District

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July through September 2020

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