## REVENUE

### Program Revenue
- Agricultural Ombudsman: $47,679
- Climate Mitigation and Adaptation: $322,823
- Conservation Technical Assistance: $190,478
- Erosion and Sediment Management: $76,087
- Fire and Forestry: $2,407,264
- Habitat Enhancement: $4,560,096
- Santa Cruz Mountains Stewardship Network: $1,429,162
- Water Quality: $335,603
- Water Resources & Conservation: $2,618,568

**Subtotal Program Revenue:** $11,987,761

### Other Revenue
- County Contributions: $200,000
- Donations: $20,000
- Interest Income: $1,300
- Misc. Income: $0
- Property Tax: $85,000

**Subtotal Other Revenue:** $306,300

**Total Revenue:** $12,294,061

## EXPENSES

### Operating Expenses
- Personnel (Salaries & Fringe): $2,313,200
- Other: $294,500

**Subtotal Operating Expenses:** $2,607,700

### Program Expenses
- Agricultural Ombudsman: $1,400
- Climate Mitigation and Adaptation: $55,220
- Conservation Technical Assistance: $56,185
- Erosion and Sediment Management: $8,045
- Fire and Forestry: $1,893,601
- Habitat Enhancement: $3,986,071
- Santa Cruz Mountains Stewardship Network: $1,285,198
- Water Quality: $73,015
- Water Resources & Conservation: $2,340,600

**Subtotal Program Expenses:** $9,699,335

**Total Expenses:** $12,307,035

**NET:** $(12,974)

**Operating Reserve Allocation:** $250,000